



## TCG's Professional Mentor Program

#### Shape Your Future:

Master the Art and Science of Human Behavior; Control Conversations with Confidence, Detect Deception, Influence Trust, and Get the Truth.

This is the most elite, personal, & dedicated mentoring program to help you perfect your communication and human behavior skills.

### Why Join the PMP?

The PMP offers exclusive one-on-one personal mentorship that is specifically tailored to you. Based on your needs, desires, and interests, you get to choose the skills you want to master. Then, we will devise a curriculum together. To ensure our plan meets your objectives, you will be required to complete a detailed questionnaire at the onset. This way, we are guaranteed you can APPLY what you learn about human behavior, verbal and nonverbal communication skills (body language, statement analysis, interviewing, negotiation, & elicitation), emotional intelligence, resilience, and leadership, and get the results you want!

We will work together for three, six, or twelve months and meet for 1.5 hours EVERY MONTH on Zoom to conquer your most aggressive goals and bring you to a level of mastery. You will receive the recording of our meeting as well as additional homework, training materials, reference guides, and guided activities to help you perfect your newly discovered skills and apply them in your world.

In my mentor programs, I give you knowledge that you apply in your life to create the success you want. Because I take a holistic approach to mastering human behavior and interpersonal skills, this mentor program is like no other; it's about breadth and depth.

Get ready to work, be challenged, and go after what you desire. We will mastermind together! Here is a list of topics mentor topics:

COMMUNICATION: Advanced Interviewing Techniques, Negotiation Skills (to include my method, BOND), Assessing your Negotiation Partner Types (something I invented so no one teaches this!), Elicitation Techniques, Counter-elicitation, Core Competencies of the SISCO Method of Interviewing, Controlling Conversations, Scripting, Conversational Hourglass, Reverse Engineering Conversations, Embedded Commands, Assigning Positive Traits, and many other tools to look and sound credible and confident every time you speak!

HUMAN BEHAVIOR: Body Language (Stress and Deception), Non-Verbal Persuasion, Deceptive Analysis, Statement Analysis, Psychology of Lying, Cognitive Overload, Personality Profiling, Motivation Drivers; how to spot the lies and get the truth from anyone.

LEADERSHIP: Organizational Change Management, Change Behaviors, Psychology of Leadership, Conflict Management, Feedback Models, Leadership Styles, Emotional Intelligence, Resiliency and Agile Thinking, Strategic Thinking, Overcoming Thought Distortions, Trust Behaviors, Rapport-Based Relationships, Goal Setting, and more.

## What to Expect

#### When we train together, I will:

- Give you immediate feedback and guidance to increase the effectiveness of your communication regarding your specific communication challenges.
- Help you plan for meetings, interviews, and events so you ace your performance every time.
- Feel comfortable and confident in any conversation by trusting in your communication skills.
- Assist you in re-writing your conversation, whether it is a cold call or an interview, so you focus
  on the HUMAN FACTOR and not a script! We will devise the best approach for specific
  individuals so you can gain their interest and trust immediately. You will learn how to say and ask
  the unexpected to get honest answers every time.
- Review and critique your messaging and presentations so you can avoid common communication mishaps.
- Accurately assess your body language and provide feedback on ways to change it to exude confidence and authority.
- Help you assess the personality preferences of those you work with to help break down communication barriers and increase rapport.
- Assess the nonverbal behaviors of others to discover their truthfulness. I will train you to become
  a human lie detector by helping you avoid the common pitfalls associated with this science.
- Help you perfect any negotiation you have by putting you in the hot seat with ME. Once you
  learn my BOND negotiation tactics and how to profile your Negotiation Partner Type (NPT), you
  will win every negotiation.
- Walk you through how to get your staff and stakeholders on board with change.
- Help you bring the most defiant person to compliance.
- Bring you to an expert level in any area you want leadership, communication, body language, elicitation, interviewing, and negotiation.
- I can even help you carve a new career path, seeking what you want out of life and the life you want.

# Are you ready to do a DEEP DIVE and master these sought-after skill sets?

PMP pricing options are as follows:

3-month program – \$3300 (1 session is \$1300, so you are saving \$600)

6-month program – \$6000 (savings of \$1800)

12-month program – \$10,800 (savings of \$4800!)

The PMP Pricing Options and Detailed Information can be

found here: Take me to the PMP info!



#### What are you waiting for?

Once you are ready to take control of your life, make wiser decisions, trust people who can be trusted, communicate more confidently, and read people better, click <u>HERE</u>, and it will bring you to a page where you can schedule a 15-minute call with me. I am excited to get to know you, especially how I can help you take control of your future.

Don't leave your future up to fate. Imagine where you could be months from now with the new skills you will master in this program.

THE CONGRUENCY GROUP